

## 当今的建设和开发决策者应慎重挑选合作伙伴



如今的房地产市场要求建筑结构具有吸引力以及成本——效益比，以降低开发商风险。另外，还必须对建筑的最大使用灵活性作出规划，以便对条件变化做出灵活应对。

全集成配电将根据需求定制电气布线与配电系统。这样可防止不必要的空间占用加大，简化规划并优化结果。实际上，全集成配电可以模拟不同的使用情景，这意味着未来的扩展可以精确规划并准确计算成本。这样使得电气设施的材料与空间需求达到最佳成本——效益，早在建设阶段即可大量节约。换句话说，即可以控制成本。通过高效规划，节省运营成本，直接得到高投资回报。借助于具有通讯功能的产品和系统以及智能配电管理，可以最大限度的实现房间控制功能，减少能源成本。简言之：全集成配电可以保证给您长期的高投资回报。

## Those who have to make a **construction and development decision** today carefully choose their partners



Today's real estate market calls for buildings with attractive architecture – with an equally attractive cost-to-benefit ratio. These are conditions which do not leave much leeway for unnecessary risks. In addition, provisions for maximum flexibility in terms of potential building use must be made at the outset in order to allow for individual planning as well as flexible reactions to changing conditions.

Totally Integrated Power involves the demand-oriented dimensioning of electrical wiring and distribution systems. This prevents unnecessary space requirements from arising, facilitating planning and optimizing results. In fact, Totally Integrated Power allows different usage scenarios to be simulated, meaning that

future extensions can be planned precisely and costs calculated accurately. This results in cost-effective material and space requirements for the electrical in-frastructure, bringing about substantial savings as early as in the construction stage. In other words, you can keep the reins on your costs. And this effective planning also pays in terms of operating costs with a higher return on investment. Maximum room functionality thanks to communication-capable products and systems and intelligent power management to help reduce energy costs. In short: Totally Integrated Power guarantees you a high long-term return on investment.